DocuSign®

Get strategic with centralised contract management

Traditionally, procurement focused on acquiring products and services for the best price. But today's procurement teams are expected to do more than control expenses. Organisations expect procurement to be a strategic value driver, delivering business insights to executives that result in better decisions. As such, managing legal and regulatory exposure, ensuring proper risk management and governance, and providing valuable intelligence to key stakeholders and business sponsors are the purview of modern procurement. However, 53% of organisations lack the systems needed to easily find and manage agreements.[1] By eliminating paper and centralizing contract management, the DocuSign Agreement Cloud changes that.

Manage contracts centrally

Gain control and insights into supplier agreements across your organisation by managing them all from one place. Track various stages of contracts and automatically route to the right stakeholders with a single system of record, accelerated timeline, and improved user experience.

Minimise risk and ensure process compliance

Identify high-risk and high-value terms, perform accurate spend analysis, understand contract risks and obligations, and reduce procurement costs. By integrating DocuSign Agreement Cloud with your preferred procurement ERP system, you can also enhance supplier visibility, monitor risk exposure, identify saving opportunities, and ensure business owners follow the process and fill out forms correctly.

Improve business outcomes

Index, search for, sort, review, and compare contract data, and with AI-driven analytics, easily review key clauses to ensure that you're using the most beneficial terms and that hard-negotiated payment terms are being enforced. These capabilities, in turn, enable procurement to better identify synergies and source strategic new technologies and vendors, improving the quality of goods and services while maintaining competitive pricing.

Reduce time and hassle

Minimise manual processes and errors across the contract lifecycle and reduce time and hassle by automating the agreement process for supplier contracts, from contract generation and redlining to signing, storing, and managing. This ability to monitor complex changes, reduce mistakes, and automate approval and signing process across different devices, enables you to focus your time on negotiating the best terms for your company and other value-added activities.

Results

93% improvement
in turnaround time, from 76 days to 4
Hewlett Packard

£22,000 in savings
on print and postage
Wellmark

Seamless integration
with Sharepoint
Restaurant Services, Inc.

2 hours cycle time
down from 2 weeks
Toshiba

50% faster completion
of procurement tasks
T-Systems

"At HP, we really consider DocuSign to be more than an e-signature process, it is a digital enterprise solution."

Nick Gunn
Hewlett-Packard Company
Senior VP of Global Procurement

The DocuSign Agreement Cloud for Procurement

The DocuSign Agreement Cloud for Procurement increases visibility into the full lifecycle of supplier management, centralises and streamlines the management of supplier agreements across the procure-to-pay process, and helps control costs and decrease risk in the supply chain. From RFPs and MSAs to supplier contracts and financing agreements, DocuSign helps transform the way you manage suppliers.

eSignature

Send and capture signatures for supplier agreements in minutes from virtually anywhere, on any device, while maintaining a complete audit trail.

DocuSign CLM

Manage the full agreement lifecycle for complex contracts with document generation, redlining, real-time negotiation, automatic routing to the right stakeholder to sign, drag-and-drop workflows, and powerful search.

Intelligent Insights powered by Seal Software

Use AI-driven contract analytics for 360-degree visibility into agreements. Eliminate blind spots, surface risk points, and get the insights you need to respond quickly to emerging trends.

Integrations

Easily embed DocuSign into your existing tools with 350+ pre-built integrations, like SAP Ariba, SAP Fieldglass, Oracle, and many more.

To learn more, go to **docusign.co.uk/procurement**

Use case examples

Documents
Supplier agreement
Nondisclosure agreements
Statements of work
Master service agreements
Terms and conditions
Sole-source justifications
Risk waivers and exceptions
Amendments and change orders
Purchase requisitions and work orders
Lease and land management

Management
Supplier contracts and constraints
Contract enforcement
Requests for proposals
Service levels
Agreement reviews
Supplier sourcing and selection
Version tracking
Legal redlining
Alerts and status tracking
Stakeholder management and rules of engagement
Final contract external execution

Compliance
Contracts
Internal audit and reporting
Suppliers
Invoicing and payment
Unmanaged spend control

Contingent workforce management
Employee contract/offer letters
Enterprise resource planning/HR information systems integration
Background checks workflows

Notes
1   The State of Systems of Agreement 2019, a commissioned study conducted by Forrester Consulting on behalf of DocuSign.

About DocuSign
DocuSign helps organisations connect and automate how they prepare, sign, act on, and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

DocuSign, Inc.
Broadgate Quarter
9 Appold Street, 2nd Floor
London EC2A 2AP, UK

docusign.co.uk

For more information
emea@docusign.com
+44 203-714-4800

January22,202111:40am