

# Leverage AI to accelerate contract process automation and unlock insights from your contract content data

While CLMs have helped many organisations streamline their contract lifecycle, the process of evaluating risk and identifying key language within contracts has been largely manual and expensive—slowing the pace of business, increasing portfolio level risk and stunting business agility.

DocuSign CLM+ adds AI-driven analytics to DocuSign's market-leading CLM product. This combination helps organisations automate workflows intelligently across the entire contract lifecycle. The result is greater visibility into risks and opportunities at radically less cost than reliance on manual analysis of inbound and stored contracts.

## Analytics and intelligence across the entire contract lifecycle

### Calculate risk instantly

Ingest contracts, calculate risk and make smarter negotiating decisions. Access risk scores from within CLM or Microsoft Word to inform edits, approvals and next steps.

### Drive workflow intelligently

Route work based on risk scores and analysis of clause content—for example, contracts with high-risk clauses go to escalated review.

### Surface insights easily

Identify and act-on risks, obligations and opportunities hidden across the entire contract portfolio. Enable true business agility through complete contract visibility.

Analysis

View: Sales Scorecard Demo

40 High Risk

13 Medium Risk

44 Low Risk

97 items

Assignment & Change of Control

Assignment Notice

No Extraction

Assignment & Change of Control

Affiliate - Defined

No Extraction

Assignment & Change of Control

Control - Defined

No Extraction

Audit & Inspection Rights

Compare with: Select a different document

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MASTER SERVICES AGREEMENT

This Master Services Agreement ("Agreement"), dated November 1, 2015 ("Effect between TALLY, Inc. ("Customer") and ACME, LLC ("ACME"). It states the terms and will provide information technology services to Customer. For convenience, ACM to the "parties" or, individually, as a "party."

1 TERMS AND INTERPRETATION

1.1 Definitions

Capitalized terms have the meanings assigned by the Glossary below or where the requires some other meaning).

1.2 Interpretation

This Agreement and all Transaction Documents shall be interpreted consistently. If this Agreement supersedes any Transaction Document (unless a Transaction Docu supersedes the applicable provision(s) of this Agreement).

1.3 Contract for Services

This Agreement is a contract for services and (unless the parties otherwise agree i not contemplate: (i) the sale or lease of Hardware; (ii) license of any commercial S Affiliates or any third parties; (iii) provision of (A) software as a service; (B) manag

Accelerate the inbound and outbound contract processes using a single platform.

# CLM+ is an AI-infused platform to manage all contracts, contract processes and contract data

## Key capabilities

### Analyzer

#### Accelerate CLM negotiations

##### AI-based clause analysis for incoming agreements

Analyzer's purpose-built contract AI breaks agreements down to their core components, delivering an interactive list of clauses for fast, easy review and analysis of agreements based on the legal concepts they contain.

##### Risk scoring of contract content to guide faster action

Analyzer provides shareable, easy-to-understand "red-yellow-green" risk scores for contract clauses—whether present or missing—based on the organisation's legal and business policies. Teams can configure multiple scorecards to meet a range of use cases.

### CLM

#### Drive intelligent CLM workflows

##### Orchestrate complex workflows

Set up a workflow to conditionally route contracts based on the detected risks or content of a document directly within a CLM workflow. The result is accelerated contract cycle times and improved communication between sales, procurement and legal teams.

##### AI-driven insights streamline workflows

Clause level approvals automatically route the contract and highlight the section for review. This lowers the chance of legal teams missing an important change. The benefit is less time and manual effort is required by contract administrators and legal reviewers.

### Insight

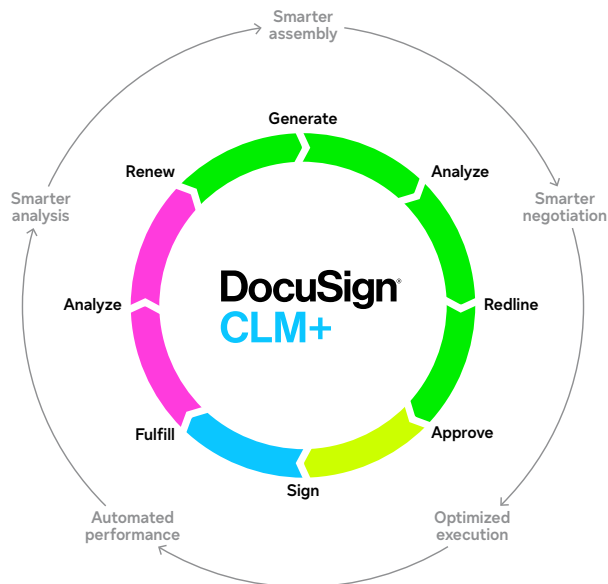
#### Surface insights easily

##### Unlock answers contained in your contracts

CLM+ delivers AI-powered analysis of agreements to uncover organisational risks, obligations and opportunities. Search and analyse all your contracts regardless of which enterprise system they reside in. Connect to your network files and external applications like Box, Sharepoint or SAP.

##### Gain actionable insights to drive business value

Advanced analytics quickly deliver actionable insights. Contract teams can easily spot trends in contract types and activity and react to external events and business threats.



### About DocuSign

DocuSign helps organisations connect and automate how they prepare, sign, act on and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

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