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## Streamline the Entire Contract Lifecycle

As a company grows, its legal department can become strained by increasingly higher volumes of agreements. Executives from sales to the CEO demand fast turnarounds to generate business and maintain vital revenue flow. Legal departments are often also responsible for ensuring that internal operations such as compliance, procurement and HR are controlled and executed consistently. Managing these deliverables efficiently with minimal staff expansion can be challenging. The DocuSign Agreement Cloud helps corporate legal departments become valued business partners within the organisation, offering solutions to help save time, increase productivity, reduce risk and improve governance.

### Ensure enforceability of signed agreements

Electronic signatures are lawful for most use cases in most jurisdictions around the globe. DocuSign secures your electronically-signed documents with a tamper-evident seal and provides a court-admissible Certificate of Completion containing party names, email addresses, public IP addresses and a time-stamped chain-of-custody audit trail that records all activity. DocuSign also offers a wide range of digital certificate and signer identification options, to meet industry-and jurisdiction-specific standards worldwide.

### Reduce contract errors and accelerate turnaround time

Automate and streamline the preparation, execution and management of agreements across your organisation. Create easily accessible pre-configured templates and pre-approved clauses for non-legal users to leverage during negotiation to increase compliance with standardised language. Increase contract oversight and reduce time spent searching for individual agreements with a centralised, searchable repository for contracts.

### Understand what's in your agreements

Whether for due diligence, compliance audits or business analysis, understand what's in volumes of agreements quickly and thoroughly with industry-leading contract AI. Leverage pre-built, customisable machine learning models that automatically identify relevant clauses so legal teams can search and filter by concept, finding and comparing critical terms with ease.

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## Results

**82%**

of DocuSign agreements  
executed in one day

**\$36**

average savings per agreement

**99.99%**

eSignature uptime with no  
maintenance downtime

**80%**

average reduction in turnaround  
time versus paper

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**“It has enabled me to be extremely service-oriented with my team—at a low cost. I’m working faster and more collaboratively.”**

**Alyson Barker**  
General Counsel  
Drybar

## The DocuSign Agreement Cloud for Legal Departments

The DocuSign Agreement Cloud helps unify and modernise your system of agreement by connecting our leading eSignature technology with every other aspect of the agreement process. Legal departments can focus on providing their legal expertise, while the platform delivers simplified control and management of the entire agreement lifecycle through an automated and orchestrated end-to-end workflow.

### eSignature

Send agreements, identify signers and execute signatures from practically anywhere, at any time—all tracked for real-time visibility and court-admissible evidence.

### Click

Capture consent to standard agreement terms with a single click.

### DocuSign CLM

Implement solutions to digitise your agreement processes within weeks and not months. Streamline collaboration, negotiation, document generation and the setup of flexible, configurable workflows. Reduce contract errors with a pre-approved clause library and store contracts in a centralised, searchable repository.

### Identify

Choose from a suite of proven authentication and ID verification options to secure access to an agreement.

### Insight

Use a proven combination of artificial intelligence (AI) technologies to help locate, filter and analyse agreements across your contract repositories and enterprise systems.

### Analyzer

Bring the power of advanced contract analytics to your negotiating process. Perform fast, accurate analysis of all your inbound contracts to manage risk and boost staff consistency and productivity.

### Integrations

Easily embed DocuSign into your existing tools with 350+ pre-built integrations with the leading lending platforms, including Salesforce, Microsoft, Google, SAP and Box. Automate all your key document generation and sharing processes.

To learn more, go to [docusign.com.au/legal](https://docusign.com.au/legal)

## Use case examples

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### Standard legal agreements

- Non-disclosure agreements
- Master service agreements
- Partnership agreements
- Sales contracts

### Internal operations and compliance

- Audit and inventory sign offs
- Board minutes
- Candidate and new hire paperwork
- Policy management and compliance
- Supplier compliance

### Supplier agreements

- Vendor registration forms
- Procurement contracts
- Purchase orders
- Statements of work

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**“Now we have an audit trail of exactly who signed the agreements, where, in what jurisdiction and at what time.”**

### General Counsel

Misys Banking Systems

  
**DocuSign Agreement Cloud**

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#### About DocuSign

DocuSign helps organisations connect and automate how they prepare, sign, act on and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 750,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

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